

Dickson's Marine West, Inc.

121 Maple Avenue
Bay Shore, NY 11706

Office (631) 665-3696
Fax (631) 969-8595

Dear Valued Customer,

We would like to take this opportunity to welcome you back to the Maple Avenue Marina and acknowledge thanks for your continued patronage. Enclosed please find a 2020 winter service contract, a transient (non dockage customer) land storage contract, and a Shrinkwrap request form. Please complete applicable contracts, sign and return same with required deposits, and a signed credit card authorization form, at your earliest convenience.

Once again we will be offering a **Full Service winterization & fall maintenance contract** (Simply put, the full service contract takes the guesswork out of choosing & tracking your necessary winterization and fall maintenance needs) **Full service customers (in good standing) will receive a 10% discount on all winterization materials used.**

As a reminder Dickson's is a complete service facility, we are one of a few select Mercury dealers attaining the coveted Premier Service designation. Dickson's is a factory authorized sales, service, and warranty dealership for Mercury / Verado outboards, Mercruiser, Yanmar, Cummins, and Crusader marine engines. Dickson's Marine provides full mechanical, electrical, plumbing, electronic installation, canvas, fiberglass repair, and boat yard services. Please contact us to discuss your needs. We urge you to take advantage of our winter specials. **Don't wait for the spring rush!**

Again, it is with real pleasure that we welcome you back this fall, we take great pride in the fact you continue to entrust us with the care of your boat.

Sincerely,

Tracy, Steve , Clarence, Chris, Matt, Derek, Vanrick, and Rick

WINTER SERVICES

WINTER/SPRING HAUL PACKAGE RATES INCLUDE:

Fall 2020 Haul, bottom wash and block. Spring 2021 Antifoul bottom paint labor(materials billed @ Spring 21 launch) and Re-launch.

NOTE: ALL Boats requiring special handling or boats found with excessively fouled bottoms are subject to additional labor and materials charges.

INBOARD & STERNDRIVE ENGINE WINTERIZATION:

Includes engine oil and filter change. Flushing, draining, and filling the raw water-cooling system with biodegradable antifreeze. Fogging (oil film protection of internal engine components) protecting against off season corrosion and rust. CRC protection of the external engine components, and electrical systems. Engine oil analysis (large diesel only) stabilize fuel. **Basic re-commission spring 2021**

NOTE: Fresh water cooled engines (closed cooling systems) found to have inadequate freeze protection, will be adjusted/treated insuring proper freeze protection. A time and material fee will be billed in addition to the applicable flat rate.

OUTDRIVE/ STERNDRIVE WINTERIZATION & MAINTENANCE:

Outdrive removal, and inspection of the transom assembly. Pressure & vacuum check of the outdrive seals. Checking shift, bearing, and gear lash tolerances. Inspection and cleaning of the cooling water passages. Gear lube change, grease all lube points. Cooling water pump service (Where applicable). Clean, scrape, prime, and anti fouling paint of the outdrive & transom shield. **Verify proper engine alignment and re-install outdrive Spring 2021**

NOTE:

- 1) **All propellers in need of reconditioning will be reconditioned and billed in addition to the applicable posted rates, unless otherwise advised at winterization scheduling!**
- 2) **Engines requiring re-alignment prior to the outdrive re-installation (Spring 2021) will be re-aligned, and billed in addition to the applicable posted rate.**

OUTBOARD ENGINE:

Fog and flush, changing of gear oil, compression test, ignition system inspected, vacuum and pressure test of lower unit, draining of fuel system and running stabilized fuel thru, propeller inspection(reconditioning service extra), cleaning exterior of gearcase. **Basic re-commission Spring 2021**

Note:

- 1) **The four stroke engine winterization service includes the crankcase oil & filter change.**
- 2) **Outboard removal and indoor storage is available on a limited basis, please contact the office for cost and availability.**
- 3) **All propellers in need of reconditioning will be reconditioned and billed in addition to the applicable posted rates, unless otherwise advised at winterization scheduling!**

OUTBOARD COOLING SYSTEM SERVICE:

Remove lower unit. Inspect and lube drive shaft. Clean cooling water passages, and service cooling water pump assembly. Change thermostats, and service poppit valve / diaphragm as applicable. Anode replacement if applicable will be invoiced in addition to posted rate on a time & material basis.

BATTERIES:

Remove, test and store batteries on maintenance charge cycle throughout the winter storage period. **Re-installation of batteries not included. Re-installation billed on a T&M basis @ Spring re-commission 2021**

SANITATION SYSTEM WINTERIZATION:

Pump biodegradable antifreeze thru the head, associated plumbing, valves, holding tanks and macerator pumps. **Re-commission Spring 2021**

NOTE: ALL HEADS ARE TO BE EMPTY AND CLEANED. ANY HEAD OR HOLDING TANK NOT EMPTIED WILL BE SUBJECT TO A \$150.00 PUMP AND DISPOSAL FEE, BILLED IN ADDITION TO THE APLICABLE POSTED RATE.

ON BOARD SYSTEMS:

Purge water from the entire domestic hot & cold water systems. Pump non-toxic antifreeze thru associated plumbing and fixtures. Protecting against off season freeze, mold / mildew damage. **Re-commission Spring 2021**

ELECTRONICS:

Removal & indoor storage (Re-installation of electronics is not included. Electronics re-installation is billed on a T&M basis upon completion spring 2021)

INBOARD RUNNING GEAR COATING:

Clean/scrape & prep running gear metal surfaces. Apply (2) coats zinc coat barnacle barrier.

HULL MOUNTED INTAKE STRAINER:

Clean raw water intake strainers.

DICKSON'S MARINE WEST, INC.

@ Maple Avenue Marina

121 Maple Avenue Bay Shore, NY 11706

Office (631) 665-3696 / Fax (631) 969-8595 / Email office@dicksonmarineinc.com

2020 WINTER SERVICE CONTRACT:

Agreement for winter service between Dickson's Marine West Inc. (Here after referred to as **DMW**) and vessel owner:

Name		Vessel Name		
Street Address		Manufacturer	Year	Model
City and State	Zip	Length	Power/Sail	
Phone		Slip #	Key Location/Combo	
Email		Requested Haul Date		

Please Select Service Level Desired:

Full service winterization & fall maintenance service

(Perform all applicable winterization and fall seasonal maintenance services as necessary, per manufacturer's maintenance schedules) **Full service customers, in good standing, will receive a 10% discount on all winterization materials used. Labor based on applicable flat rates.**

Or

Itemized winterization service (Perform only those services as indicated on the 2020 winter service contract)*

***All itemized service level customers are required to be present and deliver their boat to the haul out area on the scheduled haul date or a \$125.00 handling fee will be charged in addition to to elected services.**

TERMS: A \$500.00 Deposit must be submitted with this contract and a current credit card authorization form must be on file properly filled out and signed by you. Where time and materials determines the price, the price charged will be DMW'S normal rate for mechanical servicing and parts. You hereby agree to pay for such charges. **DMW's balance, as invoiced, is to be paid upon completion (C.O.D.) of the winterization.** This contract is for work performed on the boat or other craft described above; when "boat" or "your boat" is used in this contract it means said boat or craft. Prices do not include state taxes and you will be required to pay them if applicable.

DMW does not assume responsibility for any loss through fire, theft, malicious mischief, personal injury, property damage, or vandalism. We strongly recommend the removal of any and all personal property from the boat that can be taken or stolen. At all times it shall be your responsibility to insure your boat (and pay for such insurance) against loss of any kind whatsoever while the boat is kept in the marina. You agree that DMW is not responsible for any property or personal damage arising out of acts of God including inclement weather or incidents of third parties. In the event that you fail to pay the amount hereby agree to be paid herein, DMW at Its option, may declare this agreement terminated and the amount due from you will accelerate and be due immediately. DMW shall have the right to take such steps, whether by sale of the boat or otherwise, as necessary for the recovery of the amount due from you. In the event that you fail to pay the amount hereby agree to be paid, DMW shall have a lien upon the boat and may detain the boat at any time the boat is lawfully in DMW'S possession, until such lien has been paid. In the event that any amount due is not paid within fifteen days after notice of such lien has been given to the boat owner by DMW, in writing sent to your address as herein set forth, DMW may cause such boat to be sold either at public or private sale and may first retain proceeds from the sale to satisfy debt. In the event that the proceeds of such sale are not sufficient to pay such expenses and the amount due DMW here under, the owner shall at once pay it. It is understood and agree that DMW shall not be liable for damages to said boat or any article and/or accessories left by the boat owner in or on the said boat caused by moths, rust, fire, water, leakage, breakage, vermin, and weather conditions or incidents beyond the control of DMW, nor will DMW be liable for any loss or damage to the said boat or any articles and/or machinery arising out of freeze damage for winterizations scheduled after 1st freeze. DMW shall have the right to move the boat in emergency or to make repairs to DMW facilities. For a complete explanation and additional terms see "Terms of Service" @ Dicksonmarineinc.com.

I have read and understand the terms of this agreement for winter services.

Authorized Signature	Date
Print Name	

Itemized Winter Service Contract

Winter 2020 Haul & Wash/Spring 2021 Bottom Paint Labor & Launch *Materials additional (Please indicate LOA)

Power Boats LOA		Sailboats LOA	
Up to 27' @ \$24.50/ft*		Up to 25' @ \$27.75/ft*	
28' to 35' @ \$26.50/ft*		26' to 39' @ \$31.75/ft*	
36' to 42' @ \$28.50/ft*			
43' to 52' @ \$32.00/ft*			

Inboard and Sterndrive Engine Winterization *Materials additional

Gasoline Engine @ \$295.00 per*	Diesel(91hp and up) @ T&M (\$450.00 labor minimum)*
Small/Aux diesel(up to 90hp) @ \$265.00 per*	Auxiliary Generator @ \$295.00 per*

Note: Fresh water cooled engines with improper freeze protection will be adjusted and billed in addition to the posted rate on a T&M basis.

Sterndrive Winterization Service *Materials additional

MerCruiser Alpha series / OMC Cobra series. @ \$395.00 per drive*
MerCruiser Bravo I series / Volvo SX series @ \$450.00 per drive*
MerCruiser Bravo II & III series / Volvo Sp (DP) series @ \$495.00 per drive*

Outboard Engine Winterization *Materials additional

Carbureted Engines		EFI/HPDI Engines		Four Stroke Engines	
1 and 2 cylinder @ \$145.00*		4 cylinder @ \$385.00*		1 and 2 cylinder @ \$225.00*	
3 and 4 cylinder @ \$265.00*		6 cylinder @ \$450.00*		3 and 4 cylinder @ \$390.00*	
6 cylinder @ \$395.00*				6 cyl, Verado L4/L6 @ \$525.00*	
				Verado V6/V8 @ \$565.00*	
				V8 Yam, Suzuki @ \$595.00*	
Outboard Cooling System Service		Up to 115 hp @ \$295.00 plus materials		125 hp and up @ \$495.00 plus materials	

Battery Storage & Maintenance Charging

# 24 & 27 series @ \$35.00 Ea	# 4D & 8D "Diesel" @ \$75.00 Ea
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Sanitation System Winterization *Materials additional

Porta Potti @ \$65.00*	Marine Head @ \$165.00* per head
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*** All holding tanks not emptied will be subjected to a \$150.00 pump and disposal fee billed in addition to posted rate.**

On Board Systems Winterization *Materials additional **Additional Systems** *Materials additional

Boats up to 24 ft @ \$145.00*	Marine A/C @ \$135.00 per unit*
Boats 25 to 31 ft @ \$285.00*	Auto Ice Maker/ Washer @ \$85.00 per*
Boats 32 ft and up @ \$395.00*	Baitwell/Livewell System @ \$65.00 per*

Running Gear Services *Materials additional

Inboard Running Gear Coating @ \$225.00*	Inboard Running Gear Coating(Twin Eng) @ \$375.00*
Hull Mounted Intake Strainer Cleaning @ Time and Materials (\$85 Labor Min)*	
Propeller(Inboard, I/O and Outboard) Removal & Reconditioning / Running Gear Service @ Time and Materials	

Misc Services *Time and Materials

Electronics Removal and Heated Indoor Storage (\$85.00 minimum charge)	
Outrigger Removal and Storage (\$165.00 min charge)	Raft Removal & Storage (\$165.00)

SHRINK WRAP WINTER COVER

Shrink wrap is a disposable winter storage cover providing superior protection against the weather. Shrink wrap protects the boats finish and reduces mold and mildew caused by trapped moisture during off season storage.

Base Pricing*

Rates are based on boat overall length as follows:

- Up to 20' (\$16.50/ft) 21'-27' (\$20.00/ft) 28'-34' (\$24.00/ft) 35'-46' (\$28.00/ft)

Surcharges

Sailboats and power boats with a tower, arch, hardtop or fly bridge are subject to a **\$2.50** per foot materials surcharge.

- Sailboat Tower Arch Hardtop Flybridge

Additional Surcharges and Services

Colored hulls and customers wishing to wrap below the waterline are subject to an additional **\$2.50** per foot material surcharge. Outtrigger removal and storage will be billed on a time and material basis in addition to the posted per ft rate.

- Colored Hull Below Waterline Outriggers (T&M) Door (\$95)

***Rates include all installation / covering materials and labor. Mildew protection and vents will be added, as required, and billed in addition to the applicable per ft rate.**

****Summer canvas will be removed and placed on board your boat unless prior arrangements have been made.**

$$(L.O.A \times (Rate + Surcharge1 + Surcharge2)) = Total$$

$$(\quad \times (\quad + \quad + \quad)) = \quad$$

Example: 30' boat with a tower and colored hull:

$$(30 \times (23 + 2.50 + 2.50)) = \$840$$

Notice: Requested dates are not guaranteed! We will make every attempt to accommodate your request. Shrink wrapping will be performed according to a first requested (weather permitting) basis. We thank you in advance for your patience.

PLEASE REMOVE ALL PERSONAL BELONGINGS PRIOR TO YOUR REQUESTED WRAP DATE.

Authorized Signature	Date
Print Name	Requested Wrap Date See Notice Above

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Credit card authorization Form: Annual Update

Note: All customers are required to have a valid credit card authorization form on file. For those customers who elect to be a cash/check account, your credit card will not be charged providing your payment is received timely. All balances beyond fifteen days are considered past due and will be automatically charged to the credit card on file.

Please establish my account as a:

Cash/Check Account: I understand that payment is due in full upon completion of service. In the event payment is not received timely (within 15 days of completion) I authorize Dickson's Marine West, Inc to bill my credit card* for requested/contracted services. I agree to pay total amount according to card issuer agreement.

Credit Card Account*: I authorize Dickson's Marine West, Inc. to bill my credit card for requested/contracted services. I agree to pay total amount according to card issuer agreement.

*** There is no fee to pay with check or cash, a 3% customer service fee will be added for all other types of payment. Please take note of this new policy and pay your bills accordingly.**

A signed copy of the credit card authorization form is required, which serves as an express authorization from the individual, which the charge card is issued to, stating that Dickson's Marine West, Inc. is authorized to charge against the card.

Exact Name on Credit Card _____

Card Billing Address _____

City _____ State ____ Zip Code _____

Visa Mastercard AMEX Security Code _____

Card# _____ Exp ____ / ____

Signature of Card Holder _____