

DICKSON'S MARINE WEST, INC.

121 Maple Avenue
Bay Shore, NY 11706

Office (631) 665-3696
Fax (631) 969-8595
office@dicksonmarineinc.com

Spring 2020

Greetings, happy spring! It is with mixed emotions that I announce the retirement of JoAnne Jones, our office manager. She has provided us with 20 years of devoted service. JoAnne's attention to detail, upbeat personality and genuine caring for the customer will be sorely missed. We wish her well as she settles into her next chapter of life, and enjoys some well deserved leisure time with her husband, children and grandchildren.

Enclosed please find your spring 2020 service contract, complete and return your contract ASAP. We will be accepting launch dates beginning March 11, 2020 (weather permitting) on a first come first served basis. Upon receipt of your completed contract, customers in good standing will be eligible to schedule their launch. For scheduling please contact the office @ (631) 665-3696 (We strongly suggest you request a launch date, a minimum of ten days ahead of the date you expect to begin using your boat. There are many variables beyond our control that can affect your launch. We do not want to disappoint you, give us the opportunity to meet and hopefully exceed your expectations)

FULL SERVICE: The full service contract is a value added, simple and convenient option designed to take the guesswork out of your Spring Maintenance Decisions. By choosing this option you will be following recommended preventative maintenance procedures for your boats mechanical systems. Preventative maintenance is your best hedge against costly mechanical failures and "in season down time". Your boat will be bay-tested and secured in your slip as a courtesy. Additionally, the full service option provides for a **10% Discount** on all materials billed in conjunction with your spring re-commission.

ITEMIZED SERVICE: The itemized service option provides you the flexibility of choosing the services you feel comfortable performing and the services you would prefer the professionals to handle.

INBOARD RUNNING GEAR: Dickson's offers complete "**below water line**" services; Inboard propeller reconditioning, cutlass bearing replacement, strut alignment, stern tube service / re-packing, rudder packing, rudder adjustment, and hull mounted intake strainer servicing.

BOTTOM PAINTING / RUNNING GEAR COATING: **Due to strict NYSDEC regulations, owners are not permitted to anti-foul paint their boats bottom!** All bottom painting to be performed by DMW personal. Again this year we are offering an underwater metal zinc coating "barnacle barrier" for inboard style running gear. Your best bet against inconvenient mid season hauls resulting from fouling/performance issues.

SHRINK-WRAP REMOVAL: You may remove your own shrink-wrap. However, you are responsible to separate the wooden supports, and nylon strapping from the plastic. Please bundle the wrap and place it under your boat for collection.

As most of you know, Dickson's is a full service mechanical, electrical, electronics, and marine on-board systems service facility. We are factory authorized sales, service, and warranty dealers for Mercury outboards, MerCruiser sterndrive and inboards, Volvo-Penta, Yanmar diesels, Cummins diesels, Crusader Marine and Onan generators. Our staff are certified marine technicians, and we are an ABYC & NEMA compliant shop.

Again, it is with real pleasure that we welcome you back this spring. Please allow us to acknowledge thanks for your continued patronage. We look forward to meeting and exceeding your service expectations; Service is our business!

Sincerely; Steve, Chris, Clarence, Matt, Derek, Chris and Rick

SPRING CONTRACT SERVICES

Shrinkwrap Removal & Disposal:

Shrinkwrap removal & disposal, step summer canvas

Anti-foul Bottom Paint:

Prep bottom, light scrape and sand. Apply(1 coat) anti-foul bottom paint.

Sacrificial Zinc Anode Replacement:

Remove and replace running gear and hull zincs (as applicable)

Inboard Running Gear Coating:

Clean/scrape & prep running gear metal surfaces. Apply (2) coats zinc coat barnacle barrier.

Hull Mounted Intake Strainer & Sea Valves:

Clean raw water intake strainers actuate sea valves.

Gasoline Sterndrive & Inboard Engine Tune Up:

Change spark plugs, rotor, distributor cap, and fuel filters. Check/adjust ignition timing and fuel/air mixture(as applicable). Clean flame arrester, visual check of hoses, belts, ignition wires...Bay test, perform computer diagnostic check (all EFI systems are subject to a \$45.00 diagnostic report charge, billed in addition to the applicable tune-up rate) tie-in-slip.

Diesel Engine Service:

Spring preventive maintenance procedures as per engine manufacture seasonal/hourly maintenance schedules. Service primary and secondary fuel filters / change elements. Inspect air heater, glow plug operation (as applicable). Inspect belts, hoses, check fluid and bay-test, perform computer diagnostic check (as applicable) tie-in-slip.

Outboard Engine Tune Up:

Change spark plugs, and fuel filters. Check/adjust ignition timing and fuel/air mixture(as applicable). Clean air intake filters, visual check of belts, hoses, ignition wires... lubricate service points.

Generator Maintenance:

Service performed as applicable to gas or diesel engines see above descriptions.

Inboard Engine Transmission Service:

Change transmission fluid and filter (as applicable) lube service points.

Inboard Engine Alignment:

Check engine mounts and engine to shaft coupling alignment.

On-Board (BOAT) Systems Maintenance Check:

Check operation of navigation lights, 12v electrical systems and related accessories. Repair minor deficiencies (IE: light bulb replacement, fuse replacement ...). Check bilge and sump pump operation.

Battery Re-installation:

Clean connections and re-install batteries(T&M).

Components Re-installation:

Outrigger, electronics, life raft... re-installation billed on a T&M.

Hull Only Detail:

Wash, compound and wax hull from waterline to rub rail

Full Exterior Detail (Hull, Topsides & Cockpit):

Compound, wash and wax hull and topsides. Polish stainless steel, clean windows, exterior carpets, cockpit compartments, and helm area. Clean cockpit deck/ fish boxes, prep/dress cockpit sole (cabin not included)

Cabin Cleaning Service:

Vacuum carpet, upholstery, and head liner. Wipe down counter surfaces, clean windows, mirrors, head, galley areas, and appliances (Note: Carpet shampooing, and/or heavy mold removal not included)

Exterior Teak Maintenance:

Strip oil and brighten teak, apply two coats of oil/sealer.

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2020 SPRING SERVICE CONTRACT

Agreement for spring service between Dickson's Marine West, Inc. (here after referred to as DMW) and vessel owner:

*Launch dates will be assigned on a first come first serve basis upon receipt of spring commission contract. Please coordinate with the office @ 631-665-3696

Name: _____ Key location/combo _____

Address: _____ Slip# _____

_____ Make/model _____

Daytime Phone: _____ Boat Name _____

Email _____

Please choose either the "Full Service" or "Itemized" option

_____ **Full Service Option:** Perform all applicable maintenance as recommended on the spring 2020 service contract. Including, but not limited to engine maintenance, on-board systems maintenance check, running gear coating, zinc replacement.....

NOTE: Full service customers in good standing will receive a 10% materials discount on all spring services performed.

OR

_____ **Itemized Service Option:** Please indicate services desired on reverse side.

TERMS: ALL BALANCES MUST BE PAID IN FULL PRIOR TO LAUNCH

A **\$400.00 deposit** must be submitted with this contract properly filled out and signed by you. Where the price is determined on a time & materials basis, the price charged will be DMW'S normal rate for mechanical servicing and parts. You hereby agree to pay for such charges. DMW balance is to be paid upon completion (C.O.D.) Prices do not include sales tax and you will be required to pay them as applicable. **For a full explanation of terms & conditions please visit our website at www.dicksonmarineinc.com/resources.html**

NOTE: PLEASE BE SURE TO HAVE SUFFICIENT LINES ON BOARD TO PROPERLY SECURE YOUR BOAT IN YOUR SLIP AND KEY'S THAT WORK!

Print Name: _____ Date _____

Authorized Signature: _____

Itemized Contract: (Please indicate services desired)

Shrinkwrap Removal & Disposal:

Up to 30'	\$145.00	31' and over	\$185.00
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Anti-Foul Bottom Paint: (Materials*, labor prepaid Winter) *Special Request Paint Additional

Up to 25'	\$11.25 per foot	26' to 31'	\$12.75 per foot
32' to 39'	\$13.75 per foot	40' to 48'	\$16.25 per foot

Sacrificial Zinc Anode Replacement:

*T&M Billing

\$55.00 Labor minimum*

Inboard running Gear Coating:

*Materials Additional

Single engine	\$175.00	Twin engine	\$325.00
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Hull Mounted Intake Strainer and Sea Valves:

*T&M Billing

\$125.00 Labor minimum*

Gasoline Sterndrive & Inboard Engine Tune-Up:

*Materials Additional (Please indicate # of engines)

4 cylinder	\$225.00 Labor per engine*	8 cylinder	\$325.00 Labor per engine*
6 cylinder	\$285.00 Labor per engine*		

*Note: All EFI engines are subject to a additional \$45.00 per engine diagnostic charge.

Diesel Engine Service:

*T&M Billing (Please indicate # of engines)

\$275.00 labor minimum per engine* Up to 85 HP	\$400.00 labor minimum per engine* 85 HP & Up
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Outboard Engine Tune-Up:

*Materials Additional (Please indicate # of engines)

1/2 cylinder	\$150.00 Labor per engine*	5/6 cylinder	\$385.00 Labor per engine*
3/4 cylinder	\$250.00 Labor per engine*	8 cylinder	\$425.00 Labor per engine*

*Note: All EFI, HPDI, optimax and 4-stroke engines are subject to a additional \$45.00 per engine diagnostic charge.

Generator Maintenance:

*Materials Additional

Gas or Diesel	\$290.00 Labor*
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Inboard Engine Transmission Service:

*Materials Additional

Single engine	\$165.00 Labor*	Twin engine	\$275.00 Labor*
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Inboard Engine Alignment:

*T&M Billing

\$225.00 Labor minimum*

Onboard (BOAT) Systems Maintenance Check:

*T&M Billing

\$165.00 Labor minimum*

Components Reinstallation: \$25.00 Labor minimum*

*T&M Billing

Batteries	Outriggers	Electronics
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Compound, Wash and Wax - Hull Only:

Full Exterior Detail: Hull, Topsides and Cockpit:

Up to 26' LOA	\$13.50 per foot	\$25.75 per foot
27' to 34' LOA	\$16.00 per foot	\$29.75 per foot
35' to 46' LOA	\$17.00 per foot	\$30.75 per foot

*Note: Boats with flybridges/tuna towers add \$2.50 per foot. \$75.00 additional charge for outrigger detailing, if requested.

Cabin Cleaning Service:

Exterior Teak Maintenance:

\$65.00 Labor minimum(T&M Billing)	\$95.00 Labor minimum(T&M Billing)
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@ Maple Avenue Marina

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Credit card authorization Form: Annual Update

Note: All customers are required to have a valid credit card authorization form on file. For those customers who elect to be a cash/check account, your credit card will not be charged providing your payment is received timely. All balances beyond fifteen days are considered past due and will be automatically charged to the credit card on file.

Please establish my account as a:

Cash/Check Account: I understand that payment is due in full upon completion of service. In the event payment is not received timely (within 15 days of completion) I authorize Dickson's Marine West, Inc to bill my credit card* for requested/contracted services. I agree to pay total amount according to card issuer agreement.

Credit Card Account*: I authorize Dickson's Marine West, Inc. to bill my credit card for requested/contracted services. I agree to pay total amount according to card issuer agreement.

*** There is no fee to pay with check or cash, a 3% customer service fee will be added for all other types of payment. Please take note of this new policy and pay your bills accordingly.**

A signed copy of the credit card authorization form is required, which serves as an express authorization from the individual, which the charge card is issued to, stating that Dickson's Marine West, Inc. is authorized to charge against the card.

Exact Name on Credit Card _____

Card Billing Address _____

City _____ State ____ Zip Code _____

Visa Mastercard AMEX Security Code _____

Card# _____ Exp ____ / ____

Signature of Card Holder _____